

DEPARTMENT Business and Office Administration

COURSE OUTLINE – Fall 2025

BA3150 (A2): Management Information Systems – 3 (3-0-0) 45 Hours for 15 Weeks

Northwestern Polytechnic acknowledges that our campuses are located on Treaty 8 territory, the ancestral and present-day home to many diverse First Nations, Metis, and Inuit people. We are grateful to work, live and learn on the traditional territory of Duncan's First Nation, Horse Lake First Nation, and Sturgeon Lake Cree Nation, who are the original caretakers of this land.

We acknowledge the history of this land, and we are thankful for the opportunity to walk together in friendship, where we will encourage and promote positive change for present and future generations.

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|----------------------|--|----------------|---------------------|
| INSTRUCTOR: | Abigail Head, CPA, CMA, MBA | PHONE: | 780-539-2712 |
| OFFICE: | C304 | E-MAIL: | AHead@nwpolytech.ca |
| OFFICE HOURS: | Monday & Wednesday 1:30 PM to 2:20 PM & by appointment | | |

CALENDAR DESCRIPTION:

Theory and application of management information systems that support activities throughout an organization are examined. Concepts covered include information security and control, business analytics, data and knowledge management, e-commerce, and cloud computing. Privacy and ethics will also be discussed. Using software application tools, case study analysis and research, students integrate current best practices with emerging technology to meet a variety of business challenges.

PREREQUISITE(S): BA1150 Computers in Business (3) and BA2030 Financial Management (3)

COREQUISITE(S): N/A

REQUIRED MATERIALS:

1. **Print Book/e-Book with WileyPLUS**
R. Kelly Rainer, Jr., Brad Prince, Cristobal Sanchez-Rodriguez, Sepideh Ebrahimi, and Ingrid Spletstoesser, Introduction to Information Systems. 6th Canadian Edition. John Wiley & Sons Canada, Limited.

This resource *must include* WileyPLUS. Note: Students must set the time zone to Mountain time (US & Canada) for the duration of the course. Please review the system requirements for WileyPLUS at [WileyPLUS System Requirements](#).

- 2.. **OFFICE 365** (Free to NWP students)
Office 365 is available for students to install on personal devices. Please note that Chromebooks and other tablets and cell phones cannot install the full Office 365 applications, only the mobile versions. Link: [Install Office 365](#)
3. **Ivey Publishing Course Packs (Additional cost per student)**
Each enrolled student must purchase the mini-cases *and* case study course pack(s) for submission and grading. Fees per case range from \$5 – \$20 CAD each and approximate

total case costs are \$20 – \$55 CAD. Ivey accounts and course pack fees are the responsibility of *each* student. Proof of purchase will be required for grading.

4. Turnitin™ Integration

Students are required to submit work in this course through the plagiarism detection software within myClass (D2L) called Turnitin™ Integration. When this software is used, similarity checking will identify matching or similar text to sources in Turnitin's databases and provide feedback. Students are required to submit mini-cases and cases for assessment and grading into the myClass assignment folder before the published due date using Turnitin™ Integration. Initial setup is required.

5. Course Management Software

NWP uses myClass (D2L) online course management system. In myClass, see the BA3150 course home page for important course information and grades. To access visit [myClass](#).

DELIVERY MODE(S): On-campus (attend on-campus, in-person)

This type of course will be delivered on campus in a specific location, which will be indicated on the student timetable. Students are expected to fully attend in person.

LEARNING OUTCOMES:

Upon successful completion of the course, students will be able to:

Introduction to Information Systems (IS)

- Identify the reasons why being an informed user of IS is important in today's world.
- Describe the various types of computer based IS in an organization.
- Discuss ways in which IS can affect managers and nonmanagerial workers.
- Identify positive and negative societal effects of the increased use of IS.

Organizational Strategy, Competitive Advantage, and IS

- Discuss the ways in which IS enable cross-functional business processes and business processes for a single functional area.
- Differentiate between business process reengineering, business process improvement, and business process management.
- Identify effective IS responses to various kinds of business pressures.
- Describe the strategies that organizations typically adopt to counter Porter's five competitive forces.

Ethics and Privacy

- Define ethics & explain IS's three fundamental tenets & the four categories of ethical issues related to IS.
- Discuss at least one potential threat to the privacy of the data stored in each of three places that store personal data.

Information Security and Controls

- Identify the five factors that contribute to the increasing vulnerability of information resources.
- Compare and contrast human mistakes & social engineering.
- Discuss the ten types of deliberate software attacks.
- Describe the three risk-mitigation strategies and provide an example of each one.
- Identify the three major types of controls and examples that organizations can use to protect their information resources.
- Explain why it is critical that you protect your information assets and identify actions.

Data and Knowledge Management

- Discuss ways that common challenges in managing data can be addressed using data governance.
- Discuss the advantages and disadvantages of relational databases.
- Define Big Data and explain IS basic characteristics.

- Explain the elements necessary to successfully implement and maintain data warehouses.
- Explain and discuss the fundamentals of relational database operations.

Telecommunications and Networking

- Compare and contrast the two major types of networks.
- Describe the wireline communications media and transmission technologies.
- Describe the most common methods for accessing the Internet.

E-Business and E-Commerce

- Describe the eight common types of electronic commerce.
- Describe the various online services of business-to-consumer (B2C) commerce, along with examples.
- Describe the three business models for business-to-business (B2B) electronic commerce.
- Discuss the ethical and legal issues related to electronic commerce and provide examples.

Wireless, Mobile Computing, and Mobile Commerce

- Identify the advantages and disadvantages of each of the main types of wireless transmission media.
- Explain how businesses can use short-range, medium-range, and long-range wireless networks.
- Provide examples of how each of the five major m-commerce applications can benefit a business.
- Describe the IoT and provide examples of how organizations can use the IoT.

Social Computing

- Describe examples of Web 2.0 tools and major types of Web 2.0 sites.
- Describe the benefits and risks of social commerce to companies.
- Identify the methods used for shopping socially.
- Discuss different ways to use social networking sites for advertising and market research.
- Describe how social computing improves customer service.

IS within the Organization

- Explain the purpose of transaction processing systems.
- Explain the types of support that IS can provide for each functional area of the organization.
- Identify advantages and drawbacks of implementing an enterprise resource planning (ERP) system.
- Describe the three core business processes supported by ERP systems.

Customer Relationship Management (CRM) and Supply Chain Management

- Identify the primary functions of both CRM and collaborative CRM.
- Describe how businesses might use applications of each of the two major components of CRM systems.
- Explain the advantages and disadvantages of mobile CRM systems, on-demand CRM systems, open-source CRM systems, social CRM systems, and real-time CRM systems.
- Describe the three components and the three flows of a supply chain.
- Identify popular strategies to solve different challenges of supply chains.
- Explain the utility of each of the three major technologies that support supply chain management.

Business Analytics

- Use a decision-support framework to demonstrate how technology supports managerial decision making at each phase of the decision-making process.
- Describe each phase of the business analytics process.
- Provide a definition and an example for descriptive, predictive, and prescriptive analytics.
- Describe two examples of presentation tools.

Acquiring IS and Applications

- Discuss the different cost-benefit analyses that companies must consider when formulating an IS strategic plan.

- Discuss the four business decisions that companies must make when they acquire new applications.
- Explain the primary tasks and the importance of each of the six processes involved in the SDLC.

Artificial Intelligence

- Explain the potential value and the potential limitations of artificial intelligence.
- Differentiate among supervised, semi-supervised, unsupervised, reinforcement, and deep learning.
- Describe the structure of a neural network and discuss how that structure contributes to the purpose of neural networks in machine learning.

Cloud Computing

- Describe the challenges that modern information technology departments face that could be solved by cloud computing.
- Describe the key characteristics and advantages of cloud computing and the four types of clouds.
- Explain the operational model of each of the three types of cloud services.
- Identify the key benefits and concerns and risks associated with cloud computing.
- Explain the role of web services in building a firm's IS applications, providing examples.

EVALUATIONS:

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|---|------|
| Mini-case studies (Group Work) | 10% |
| Case Study (Group Work) | 15% |
| Midterm examination | 35% |
| Final examination (Comprehensive) (2 hours) | 40% |
| Total | 100% |

Students are encouraged to complete all mini-case studies, the case study, and all examinations. Students will receive a zero (0) for any missed mini-case studies, case studies, and examinations. Extra work is not assigned. There are no rewrites, deadline extensions, or bonus assignments available to improve your grade. At the instructor's discretion, students with absences in excess of 4 classes before midterm exam will be refused the ability to move any test weightings to the final exam.

GRADING CRITERIA:

Please note that most universities will not accept your course for transfer credit **IF** your grade is **less than C-**.

| Alpha Grade | 4-point Equivalent | Percentage Guidelines | Alpha Grade | 4-point Equivalent | Percentage Guidelines |
|-------------|--------------------|-----------------------|-------------|--------------------|-----------------------|
| A+ | 4.0 | 95-100 | C+ | 2.3 | 67-69 |
| A | 4.0 | 85-94 | C | 2.0 | 63-66 |
| A- | 3.7 | 80-84 | C- | 1.7 | 60-62 |
| B+ | 3.3 | 77-79 | D+ | 1.3 | 55-59 |
| B | 3.0 | 73-76 | D | 1.0 | 50-54 |
| B- | 2.7 | 70-72 | F | 0.0 | 00-49 |

COURSE SCHEDULE/TENTATIVE TIMELINE:

The schedule is tentative and may vary slightly at the discretion of the instructor.

| Week of . . . | Learning Outcomes and Required Reading | Required Readings |
|---------------|---|------------------------|
| Aug 31 | Getting Started & Course Outline Introduction to Information Systems Organizational Strategy, Competitive Advantage, & IS | Chapter 1 Chapter 2 |
| Sept 7 | Organizational Strategy, Competitive Advantage, & IS Ethics & Privacy | Chapter 2 Chapter 3 |
| Sept 14 | Information Security and Controls | Chapter 4 |
| Sept 21 | Data & Knowledge Management | Chapter 5 |
| Sept 28 | Sep 30 National Day for Truth and Reconciliation (No Class) Telecommunications & Networking | Chapter 6 |
| Oct 5 | E-Business & E-Commerce | Chapter 7 |
| Oct 12 | Oct 13 Thanksgiving Day (No Class) Wireless Mobile Computing & Mobile Commerce | Chapter 8 |
| Oct 19 | Social Computing | Chapter 9 |
| Oct 26 | Information Systems within the Organization Midterm Examination (80 minutes) | Chapter 10 |
| Nov 2 | Customer Relationship Management & Supply Chain Management | Chapter 11 |
| Nov 9 | Remembrance Day & Fall Break – No Classes | |
| Nov 16 | Business Analytics | Chapter 12 |
| Nov 23 | Acquiring Information Systems & Applications | Chapter 13 |
| Nov 30 | Artificial Intelligence | Chapter 14 |
| Dec 7 | Artificial Intelligence & Cloud Computing | Chapter 14/TG3 |
| Dec 13 - 20 | Final Examination (Comprehensive) (2 hours) | All Chapters |

Students are encouraged to complete all mini-case studies, the case study, and all examinations. Students will receive a zero (0) for any missed mini-case studies, case studies, and examinations. Extra work is not assigned. There are no rewrites, deadline extensions, or bonus assignments available to improve your grade. At the instructor's discretion, students with absences in excess of 4 classes before midterm exam will be refused the ability to move any test weightings to the final exam.

STUDENT RESPONSIBILITIES:

Northwestern Polytechnic (NWP) believes that all students have certain rights that protect and support them through their education. Additionally, students are expected to take responsibility for their conduct during their period of study at NWP, including abiding by the rules, policies, and regulations of the Polytechnic. It is the student's responsibility to be fully with and adhere to NWP's policies, procedures or rules; see [Policies Directory](#).

Participation

Students may be refused permission to write the final examination on the advice of the instructor. This usually happens when absences are more than four class absences (2 weeks) or if significant assessments like mini-cases, case studies and/or examinations are not completed and submitted by the published due date; see Examination Policy and Debarred from Examinations located at [Policies Directory](#).

Attendance will be taken in class. Tardiness will be treated as an absence. Students may review their attendance on myClass. Students are expected to participate in BA3150 course material during class time. Course materials (course outline, schedule information, etc.) and announcements will be

published in myClass and/or NWP Webmail. Students are responsible for regularly checking all three resources two to five times weekly.

Webmail

Students may contact the instructor by webmail. Webmail will be answered within two business days outside of published office hours. *Webmail correspondence must be sent to your instructor from your NWP Webmail account.* Webmail should be professionally formatted with correct spelling and grammar. Webmail must include a subject line and reference to the course code, material (s), and/or textbook pages.

Recording

Recording lectures or taking photos in class is prohibited unless advance permission is obtained from the instructor and any guest presenter(s). In the event permission is granted by the instructor, such recordings may only be used for individual study and may not be reproduced, transferred, distributed, or displayed in any public manner. Any images taken without the instructor's consent must be deleted immediately.

STATEMENT ON ACADEMIC MISCONDUCT:

Academic Misconduct will not be tolerated. For a more precise definition of academic misconduct and its consequences, refer to the Student Rights and Responsibilities policy available at [Policies Directory](#).

**Note: all Academic and Administrative policies are available on the same page.

Additional Information:

Study Skills Hub

Adopting and adhering to effective learning habits in this course will likely take up a great deal of time, so plan your schedule accordingly. The NWP Study Skills Hub will help you develop the skills you need to succeed in your program and cope with the demands of higher education. Click on the following link for free access: [Welcome to the Study Skills Hub](#).