

DEPARTMENT OF BUSINESS AND OFFICE ADMINISTRATION

COURSE OUTLINE – Fall 2026

BA2740 (A2): Insurance and Retirement – 3 (3-0-0) UT 45 Hours for 15 Weeks

Northwestern Polytechnic acknowledges that our campuses are located on Treaty 8 territory, the ancestral and present-day home to many diverse First Nations, Metis, and Inuit people. We are grateful to work, live and learn on the traditional territory of Duncan's First Nation, Horse Lake First Nation and Sturgeon Lake Cree Nation, who are the original caretakers of this land.

We acknowledge the history of this land and we are thankful for the opportunity to walk together in friendship, where we will encourage and promote positive change for present and future generations.

INSTRUCTOR:	Mandy Pollock	PHONE:	780-539-2815
OFFICE:	C406	E-MAIL:	APollock@nwpolytech.ca
OFFICE HOURS:	Monday & Thursday 11:30am-1:00pm		

CALENDAR DESCRIPTION: This course covers three main topic areas. The first topic, basics of insurance, will cover the concept of risk, the insurance industry, insurance contracts and group insurance. The second topic will cover retirement planning and management. Basics of estate planning, the final topic, will include intestacy, wills and power of attorney, probate and forms of property ownership, and family law.

PREREQUISITE: BA1050

REQUIRED MATERIALS: Open Resources will be used for BA2740. Sharp EL-738 Calculator

DELIVERY MODE(S): BA2740 consists of three hours of lecture per week. Attend On-Campus, In-Person.

LEARNING OUTCOMES:

- Demonstrate and explain the six-step retirement planning process.
- Explain longevity, or life expectancy.

- Explain the difference in income tax rates now and in the future and their effect on retirement savings and consumption of assets during retirement.
- Identify the magnitude of pension savings and pension plans in Canada.
- Calculate the present value at retirement of estimated CPP and OAS retirement pension and the effect of these benefits on retirement savings required.
- Explain the basic similarities and differences between the two kinds of registered pension plans.
- Calculate the pension adjustment for DBPPs, DCPPs and DPSPs
- Explain the features of RRSPs, and the basis for contributing to them.
- Explain the effect of taxes on sheltered and non-sheltered investments.
- Calculate the tax on annuity income.
- Calculate the amount needed for retirement using the six-step retirement planning process.

TRANSFERABILITY:

Please consult the Alberta Transfer Guide for more information. You may check the transferability of this course at the Alberta Transfer Guide main page [Transfer Alberta](#)

**** For courses with alpha (letter) grading, a grade of D or D+ may not be acceptable for transfer to other post-secondary institutions. Students are cautioned that it is their responsibility to contact the receiving institutions to ensure transferability.**

EVALUATIONS:

Homework Assignments (2 @ 5% each)	10%
Quiz	5%
Exam #1	25%
Exam #2	25%
Final Exam	35%

2 hours will be given for the final exam to be written.

GRADING CRITERIA:

Please note that most institutions will not accept your course for transfer credit IF your grade is **less than C-**.

Alpha Grade	4-point Equivalent	Percentage Guidelines	Alpha Grade	4-point Equivalent	Percentage Guidelines
A+	4.0	95-100	C+	2.3	67-69
A	4.0	85-94	C	2.0	63-66
A-	3.7	80-84	C-	1.7	60-62
B+	3.3	77-79	D+	1.3	55-59
B	3.0	73-76	D	1.0	50-54
B-	2.7	70-72	F	0.0	00-49

COURSE SCHEDULE/TENTATIVE TIMELINE:

<u>Week Beginning</u>	<u>Topics</u>
Aug 31	Introduction, Review of Business Math
Sep 7	Review of Business Math, Life Insurance Needs
Sep 14	Life Insurance Needs
Sep 21	Disability and Critical Illness Insurance
Sep 28	Retirement Planning
Oct 5	Quiz (5%) – October 9th / Factors Affecting Retirement
Oct 12	Factors Affecting Retirement / Government Pension Plans
Oct 19	Government Pension Plans / Exam #1 – October 23^d
Oct 26	RRSPs and Other Savings Plans
Nov 2	RPPs & Pension Adjustments
Nov 9	Fall Break – No Classes: November 9-13

Nov 16	Income Retirement Options
Nov 23	Review / <i>Exam #2 – November 27th</i>
Nov 30	Estate Planning
Dec 7	Review
	<i>Last day of Class – December 9</i>
<i>Dec 12-19</i>	<i>Final Exam – TBA</i>

STUDENT RESPONSIBILITIES:

Exam & Classroom Policies:

- Assignments, quizzes, and exams will be written as scheduled. No rewrites/rescheduled exams will be given. If there is an excusable absence, the weighting of the missed exam will be added to the final exam weighting. If the absence is not excusable, a grade of 0% will be given.
- Any exam, quiz, or assignment grade that a student may wish to contest must be done within 5 business days after the exam/quiz/assignment has been marked. Any exams/quizzes/assignments contested after this time frame will not be given consideration.
- To get the most out of class regular attendance and active participation is encouraged. Repeated lateness &/or not remaining for the duration of classroom activities will be recorded as an absence in class.
- Students are responsible for any missed content due to missed classes (excused or unexcused).
- Photographing and/or recording course content is strictly prohibited.

STATEMENT ON ACADEMIC MISCONDUCT:

Academic Misconduct will not be tolerated. For a more precise definition of academic misconduct and its consequences, refer to the Student Rights and Responsibilities policy available: [Student Rights and Responsibility Policy](#)

****Note:** all Academic and Administrative policies are available on the same page. [Policies Directory | Northwestern Polytechnic](#)