

GRANDE PRAIRIE REGIONAL COLLEGE
Department of Business Administration
Course Outline

BA 1130 - ANALYTICAL TOOLS
MANAGERIAL AND FINANCIAL ACCOUNTING TOPICS FOR MARKETING STUDENTS

INSTRUCTOR: Donald Brown

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MATERIALS REQUIRED: Text: Accounting: The Basis for Business Decisions; Meigs, Meigs & Law; McGraw-Hill Ryerson Ltd., 1990.

COURSE DESCRIPTION: This course is an introduction to basic accounting concepts from a marketing point of view. Topics covered include break-even analysis, sales forecasting, net present value, interpretation of financial statements and budgeting.

COURSE OBJECTIVES: Use and understand the concept of Present Value
Use and understand cost-volume-profit relationships.
Prepare sales forecasting schedules
Prepare budgets
Interpret financial statements

EVALUATION: Assignments (4) 40%
Mid-term 20%
Project 15%
Final 25%

COURSE CONTENT: Present Value - Chapter 16 - Appendix A
Cost-Volume-Profit Analysis - Chapter 23
Relevant Costs - Chapter 26
Capital Budgeting
Budgeting - Chapter 25
Analysis of Financial Statements - Chapter 20